



Australian College
of Professionals

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Academic Testamur

Evelyn Isabel Olivares

has fulfilled the requirements for

CPP41419

Certificate IV in Real Estate Practice

by completing the following Units of Competency

CPPREP4001	Prepare for professional practice in real estate
CPPREP4002	Access and interpret ethical practice in real estate
CPPREP4003	Access and interpret legislation in real estate
CPPREP4004	Establish marketing and communication profiles in real estate
CPPREP4005	Prepare to work with real estate trust accounts
CPPREP4101	Appraise property for sale or lease
CPPREP4102	Market property
CPPREP4103	Establish vendor relationships
CPPREP4104	Establish buyer relationships
CPPREP4105	Sell property
CPPREP4121	Establish landlord relationships
CPPREP4122	Manage tenant relationships
CPPREP4123	Manage tenancy
CPPREP4124	End tenancy
CPPREP4125	Transact in trust accounts
CPPREP4141	Establish and maintain property management portfolio
CPPREP4142	Promote property management products and services
CPPREP4503	Present at hearings in real estate

Roslyn Sullivan
Director / College Principal

The qualification is recognised within the
Australian Qualifications Framework

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Presence of Gold Foil Stamp
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