

In a perfect world

CPP41419 - preferred units		Optional Diploma units I can offer	
MONDAY		WEDNESDAY	
Time 5 hours : 8:30 am – 2:00pm CPP41419		Time 5 hours : 8:30 am – 2:00pm CPP41419	CPP51122 &/or BSB50420
<p>*CPPREP4001 – Prepare for professional practice in real estate</p> <p>*CPPREP4002 – Access and interpret ethical practice in real estate (Weeks 1 - 9)</p> <p>*****</p> <p>CPPREP4161 – Undertake pre-auction processes</p> <p>CPPREP4162 – Conduct and complete sale by auction</p> <p>CPPREP4163 – Complete post-auction process and contract execution (Weeks 10 – 18)</p>		<p>CPPREP4101 – Appraise property for sale or lease (Weeks 1- 5)</p> <p>*****</p> <p>CPPREP4102 – Market property (Weeks 6 - 8)</p> <p>CPPREP4103 – Establish vendor relationships</p> <p>CPPREP4104 – Establish buyer relationships</p> <p>CPPREP4105 – Sell property</p> <p>Blended units (Weeks 9 - 18)</p>	<p>CPP51122 Diploma of Property</p> <p>BSBLDR522 - Manage People Performance</p> <p>BSBLDR602 - Provide leadership across the organisation</p> <p>CPPREP5005 Manage Teams in property industry</p> <p>BSB50420 Diploma of Leadership & Management</p> <p>BSBCMM511 Communicate with influence</p> <p>BSBLDR522 Manage People Performance</p> <p>BSBLDR523 Lead and manage effective workplace relationships</p> <p>BSBPEF502 Develop Emotional Intelligence</p> <p>BSBTWK502 Manage Team effectiveness</p>